

THE ANATOMY OF AN EHR WORKFORCE TEAM

Sales:

1. Present Well / Pleasant Disposition
2. Medical Background a Bonus
3. Learns Quickly
4. Able to Instruct
5. Goal-Oriented / Not-Easily Deterred

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Training:

1. I.T. Background
2. Medical Background
3. Patience, Patience, Patience
4. Can Explain the Same Concept Multiple Ways
5. Enjoys Learning (constant training/re-training)

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Support:

1. I.T. Background
2. Genuine Enjoyment out of Problem-Solving
3. Patience, Patience, Patience
4. Can Remain Focused
5. Enjoys Learning (constant training/re-training)

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General:

1. Show Up on Time
2. Bring Resumes
3. Dress Appropriately
4. Have Some Questions Prepared
5. Know your Salary/Benefit Requirements
6. Follow Up

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