

# NJ-HITEC

New Jersey's Regional Extension Center  
at New Jersey Institute of Technology  
[www.njhitec.org](http://www.njhitec.org)

NJIT/NJ-HITEC is a federally-designated Regional Extension Center funded by the Office of the National Coordinator, Department of Health and Human Services, Award Number: 90RC0037/01



## **NJ-HITEC's Unrelenting Focus:**

- ❖ Reengineer the delivery of health care to improve patient outcomes and reduce costs using “Meaningful Use” as the benchmark.
- ❖ Engage PCPs to transform themselves and their practices into meaningful users of EHRs.

## CORE SERVICES

### Education

- Education about the challenges and benefits of EHR & Achieving Meaningful Use

### Agreement

- Sign Participation Agreement to join as a NJ-HITEC member

### Assessment

- Complete Practice Assessment
- Workflow Gap Analysis

### NJ-HITEC

- Consultative Services in Selecting an ONC certified EHR software

### NJ-HITEC

- Meaningful Use Gap Analysis & Compliance Assistance
- Registration
- Attestation

### Vendor

- Implementation
- Training
- Go Live



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### Eligible NJ-HITEC

#### Primary Care Providers

1. Internal Medicine
2. Family Practice
3. OB/GYN (Obstetrics & Gynecology)
4. Pediatrics
5. Gerontology
6. Nurse Practitioners (Medicaid)
7. Physician Assistants (Medicaid)

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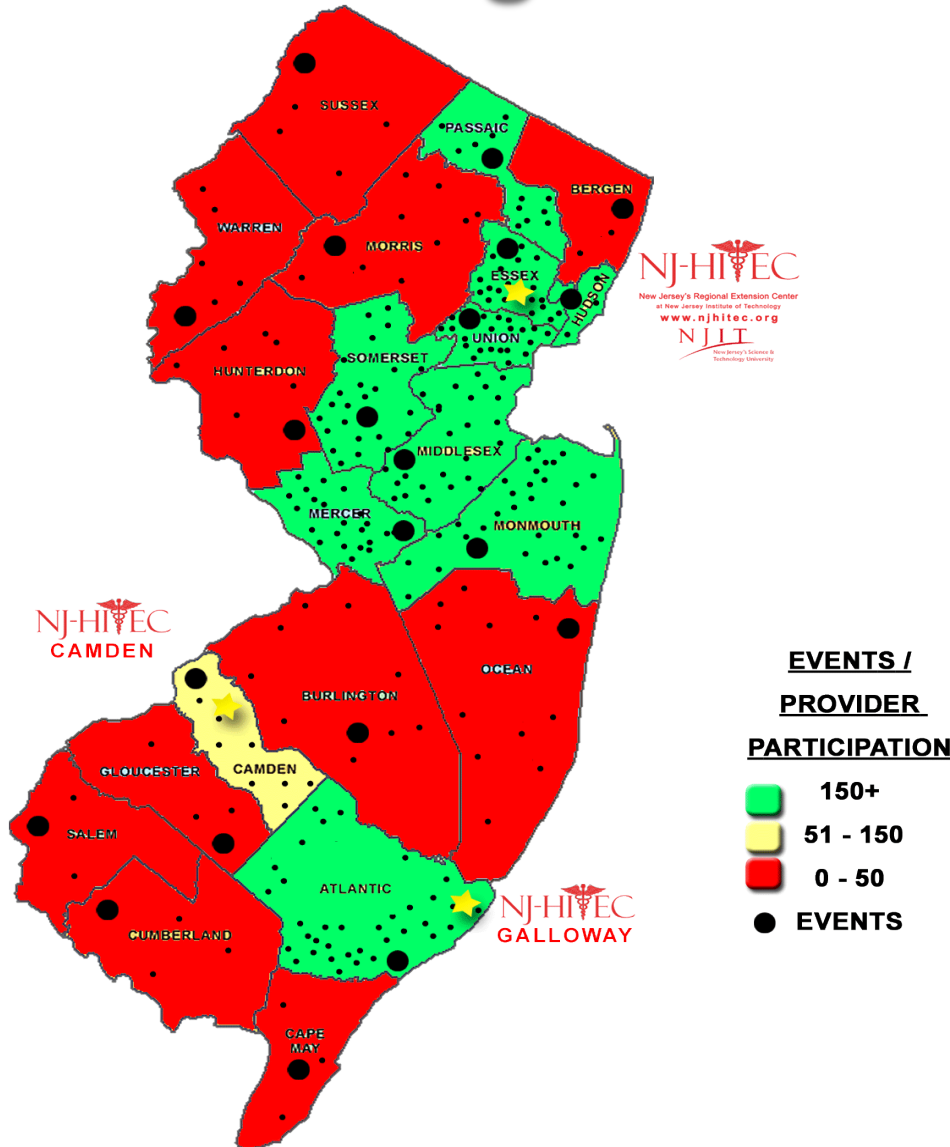
## NJ-HITEC's MISSION

- Value added for providers (CME & DL)
- Focus on Underserved Areas
- Exceed our target of converting 5000 NJ Providers to Meaningful Users
- To be a National Leader in achieving PCP Meaningful Use – Milestone 3
- Engage with PCPs at every location and opportunity

## NJ-HITEC's Strategy

- Small practices (Not in HIE, Hospital, IPA or IDN) - NJ-HITEC Field Representatives
- HIEs, Hospitals, IDNs and IPAs – Direct contact by NJ-HITEC, Participation in NJHIMSS/DVHIMSS, professional and trade associations, HHI, and Healthcare Payers
- Participation in State Health IT leadership, NJ Medicaid, DHSS, and DOBI

# Strategic Outreach Events



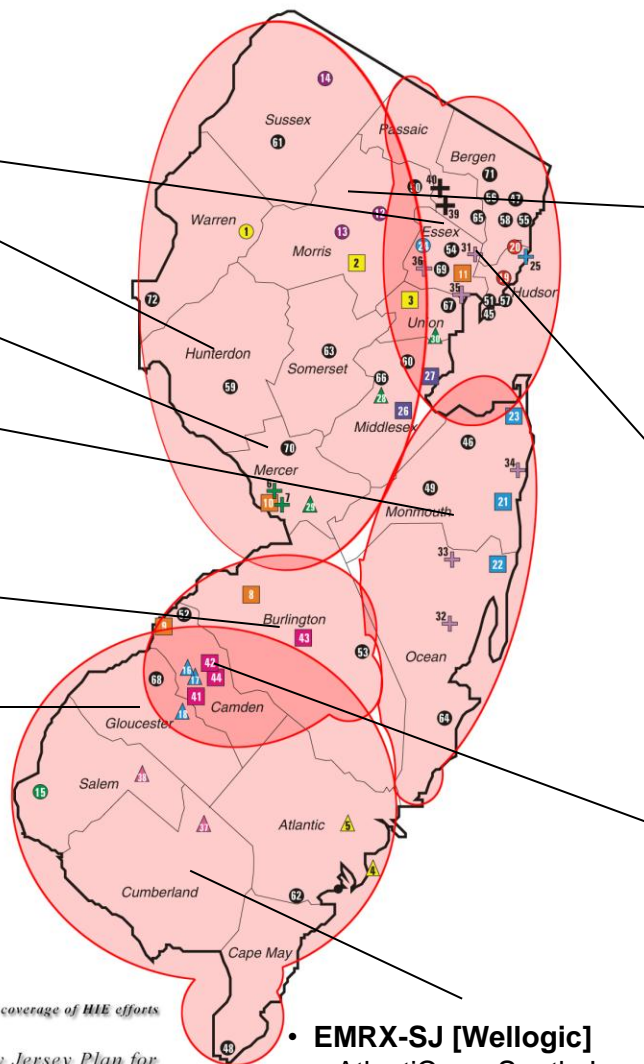
- Over 260 Outreach Events in NJ
- Total Number of Attendees: 4250

# What HIE efforts exist today?

## ONC-Funded Regional Exchanges

### Other HIE Initiatives

- **Clara Maas** [Axolotl]
- **Hunterdon Healthcare** [InterSystems]
- **Trenton HIE** [Noteworthy]  
Capital Health  
St. Francis (CHE)
- **Monmouth-Ocean HIE** [ICA]  
Meridian  
CentraState
- **Virtua Health** [Wellogic]
- **South Jersey HS** [MobileMD]
- **Central Jersey HIE**  
(physician-based HIE)



- **Jersey Health Connect** [McKesson]  
Atlantic Health  
Hackensack University Medical Center  
Hunterdon Healthcare  
Newton Memorial Hospital  
Robert Wood Johnson Health System  
Saint Barnabas Health Care System  
Saint Clare's Health Services  
Saint Peter's Healthcare System  
Solaris Health System  
Somerset Medical Center  
Trinitas Regional Medical Center  
Summit Medical Group (physician group)  
VISTA Health System, IPA

- **Health-e-cITi-NJ** [IGI Orbit]  
Newark Beth Israel Medical center  
East Orange General Hospital  
Trinitas Medical Center  
Clara Maas Medical Center  
St. Michael's Medical center  
UMDNJ  
St. Joseph's Healthcare System  
Meadowlands  
Jersey City Medical Center

- **Camden HIE** [Noteworthy]  
*Lourdes Health System*  
*Cooper University Hospital*  
*Virtua Camden*

- **EMRX-SJ** [Wellogic]  
AtlantiCare, South Jersey Health System, Shore Memorial Hospital  
Cape Regional Medical Center, SeaShore Gardens (nursing Home)

NJ will create the "NJ-HIN"

# NJ-HITEC's Successes

## Effective Enrollment Strategy

- 1800 Providers signed up plus 150 + in process

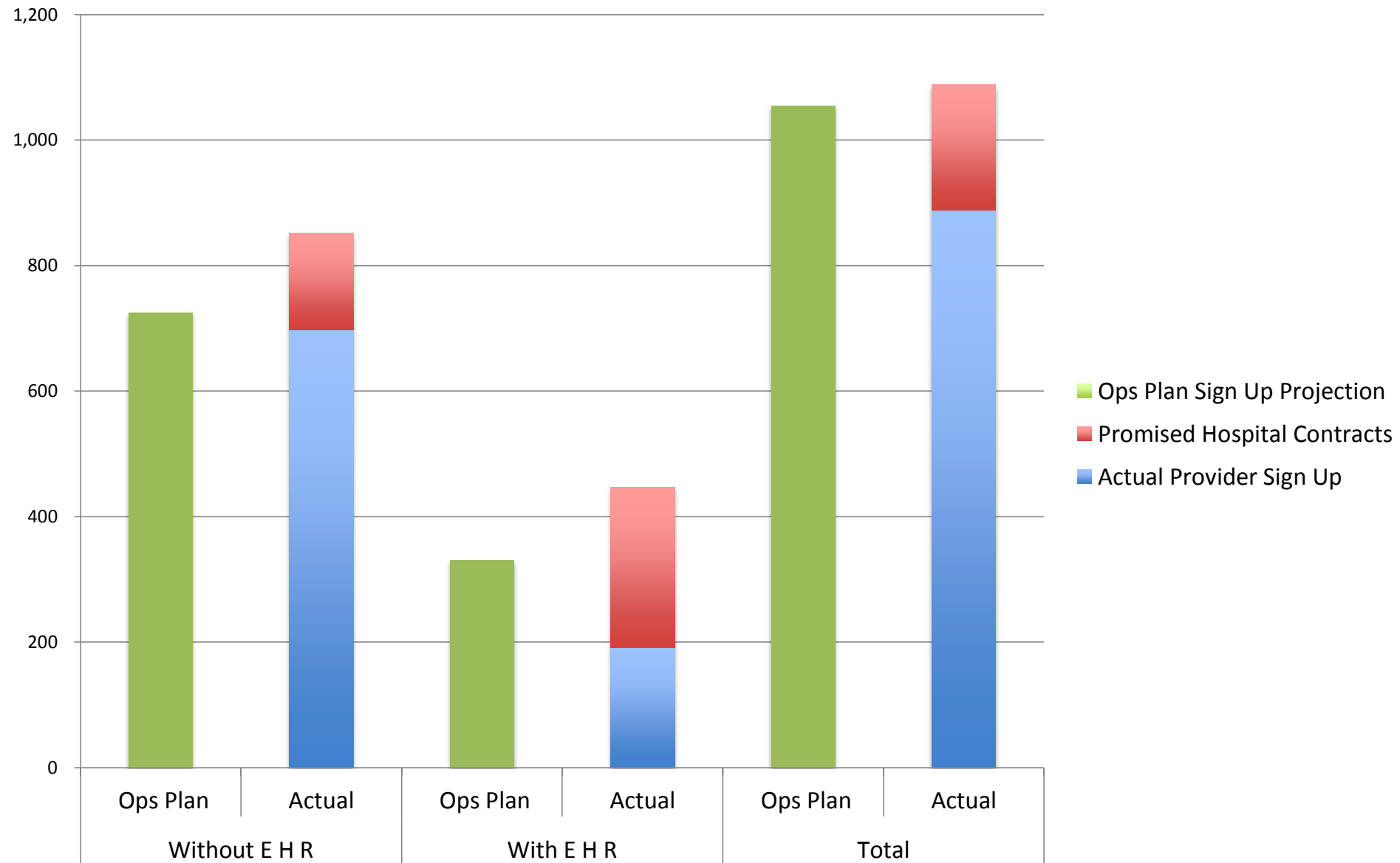
## FQHC (105 Locations Statewide)

- All 20 have signed up

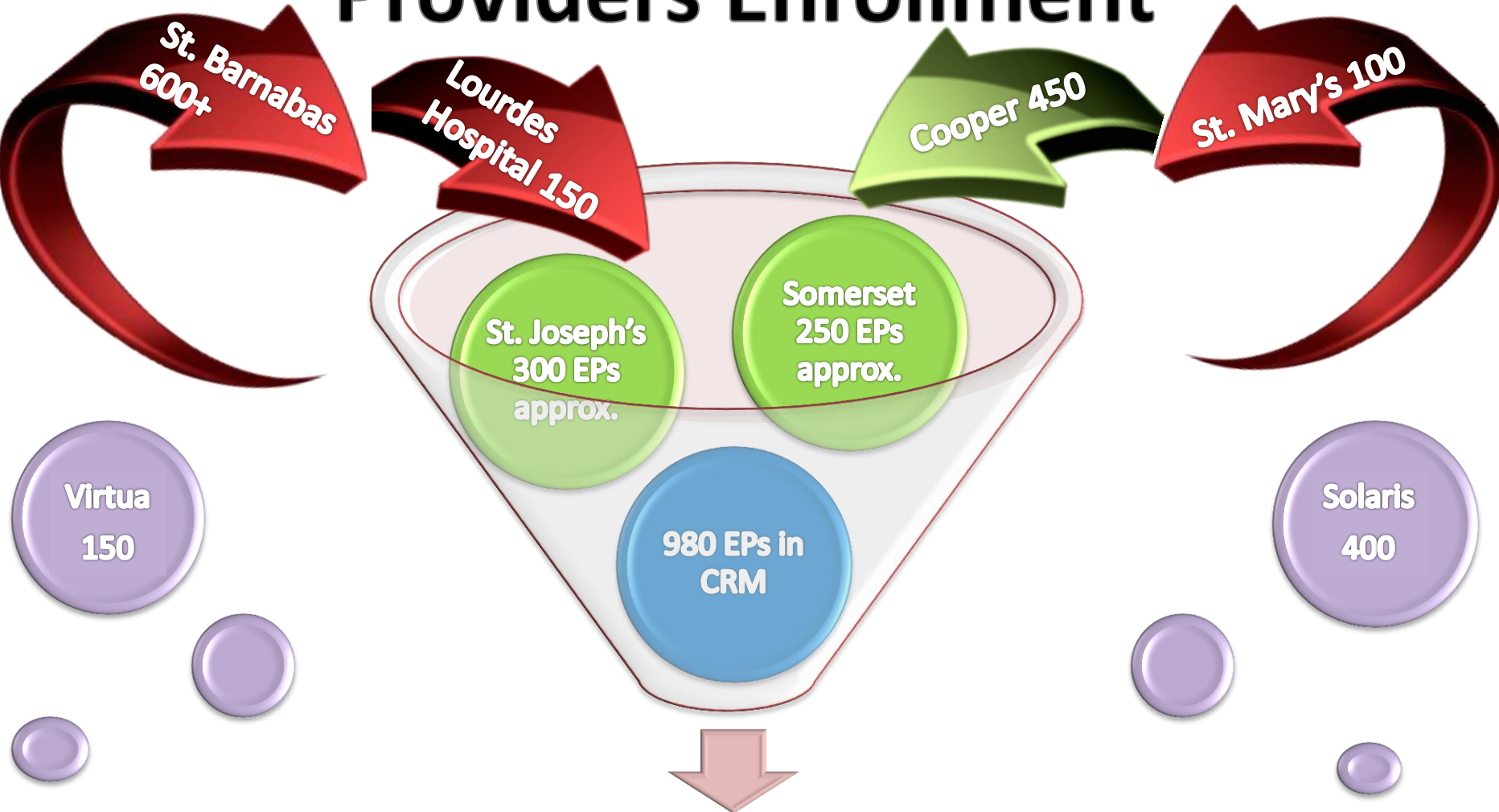
## Contracts with Hospitals (so far)

- St. Joseph's- closed
- Somerset Medical Center-closed
- Virtua Medical- Closed
- St. Barnabas- in process
- Cooper- closed
- Lourdes- in process

# Provider Sign Up Numbers



# Providers Enrollment



**Projected total of 3088 EPs in the next 90 days**

# Vendor Policy

- Current ONC accreditation.
- Interoperability with all local Health Information Exchanges (HIEs) and Independent Delivery Networks (IDNs) specifically revealing any additional added costs or fees.
- Interoperability with the New Jersey Health Information Network (NJ-HIN) with a full statement of any additional costs or fees to achieve this connection.
- Interoperability with laboratories, PBMs and public health registries with a specific statement of any additional fees, transactional charges or costs in order for a provider to obtain this information.

# Workforce Training

## TIDEWATER CONSORTIUM

- Raritan Valley Community College, Essex County College, Brookdale Community College, Passaic County College, Camden County College, Gloucester Community College, Ocean County College, Burlington County College

## OPPORTUNITIES

- St. Joseph's Hospital, Presentation/Class Burlington County College and Temple University,
- Referrals to promote enrollment in HIT education programs
- From Hospitals to Community Colleges
  - 1) expand and ensure success of career development programs at community colleges
  - 2) assist hospitals to identify and hire skilled workers (full-time)
  - 3) develop student intern programs in HIT at hospitals
  - 4) promote regional extension center services to area providers (NJ-HITEC outreach and education program - ongoing)
  - 5) New Jersey Consortium of Community Colleges

## NEXT STEP

- Development of job board on NJ-HITEC website to promote and facilitate HIT jobs in NJ market